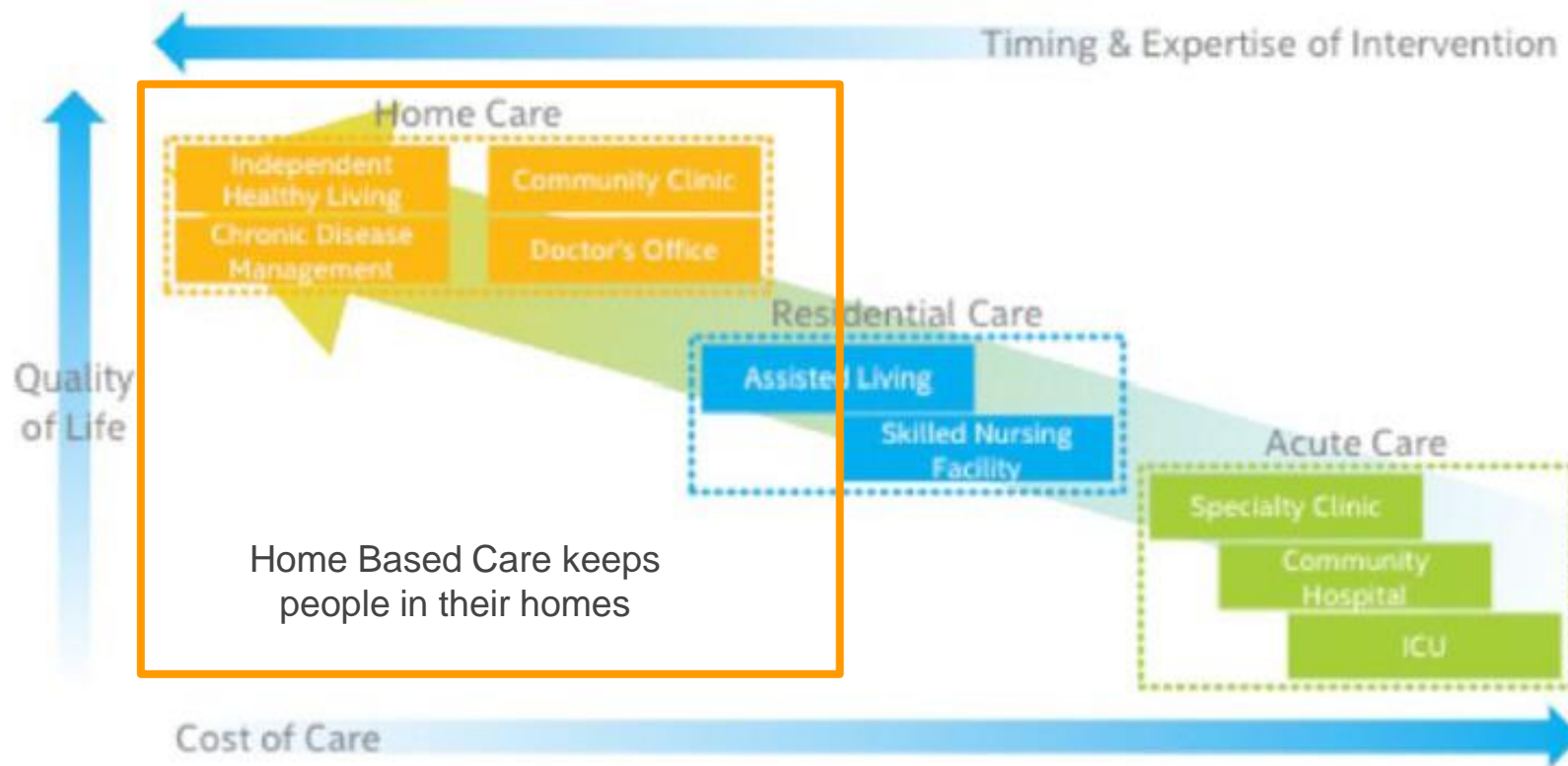




2019 Utah Legislative Health Reform Task Force
August 22, 2019

Home Care is the lowest cost venue for treating high acuity patients



Who We Serve:

- Children
- The Elderly
- Visually Impaired and People with Disabilities
- Pregnant Women
- Primary Care Network
- Adults

**Percent of Medicaid Enrollees by Category of Assistance
SFY 2017**

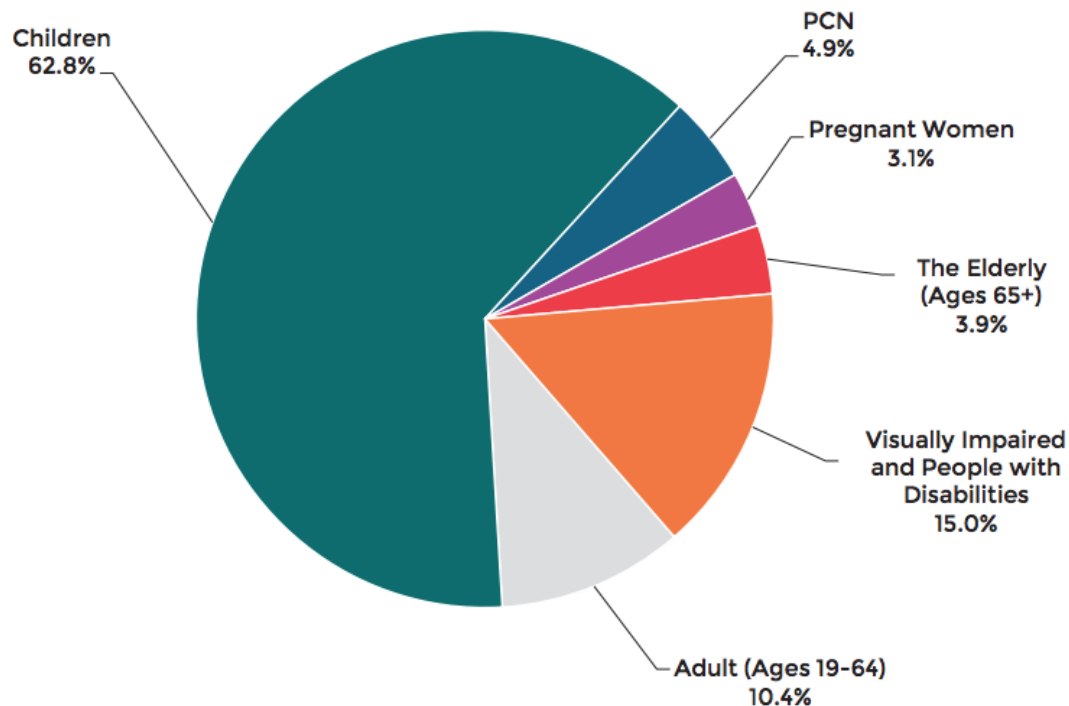


Figure 13

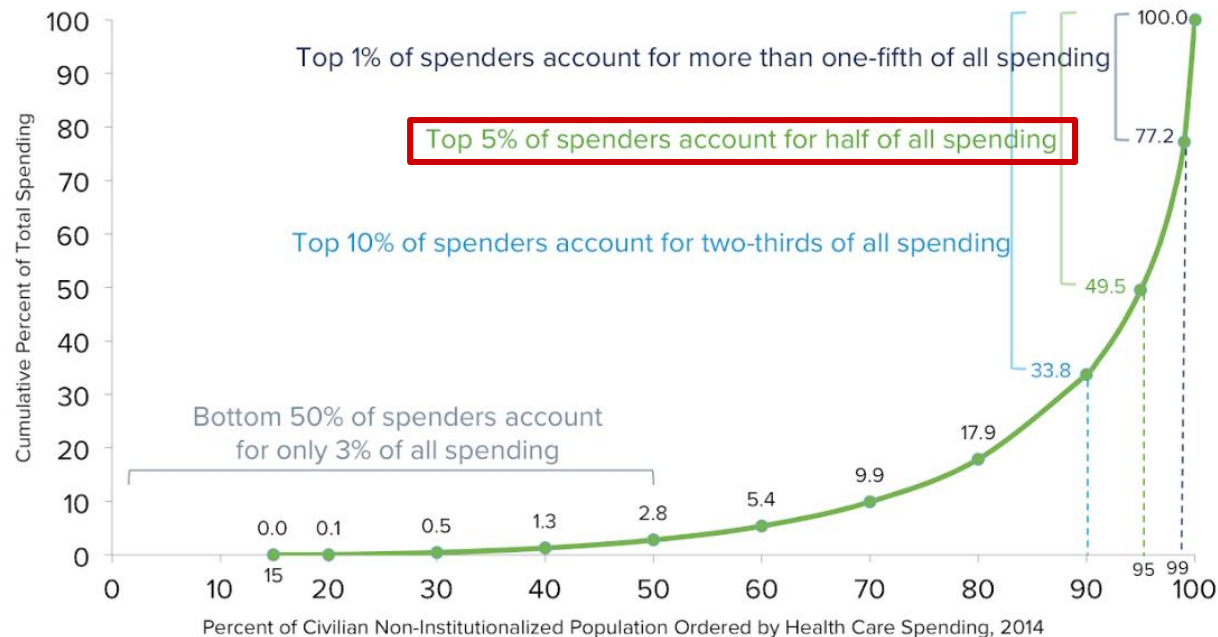
Table 15 presents the same information as Figure 13 from SFY 2013 to SFY 2017.

Home Care Saves the State Money:

We manage costs for the people most at risk and with the highest needs.



Health Care Spending Is Highly Concentrated
Among a Small Portion of the US Non-Institutionalized Population

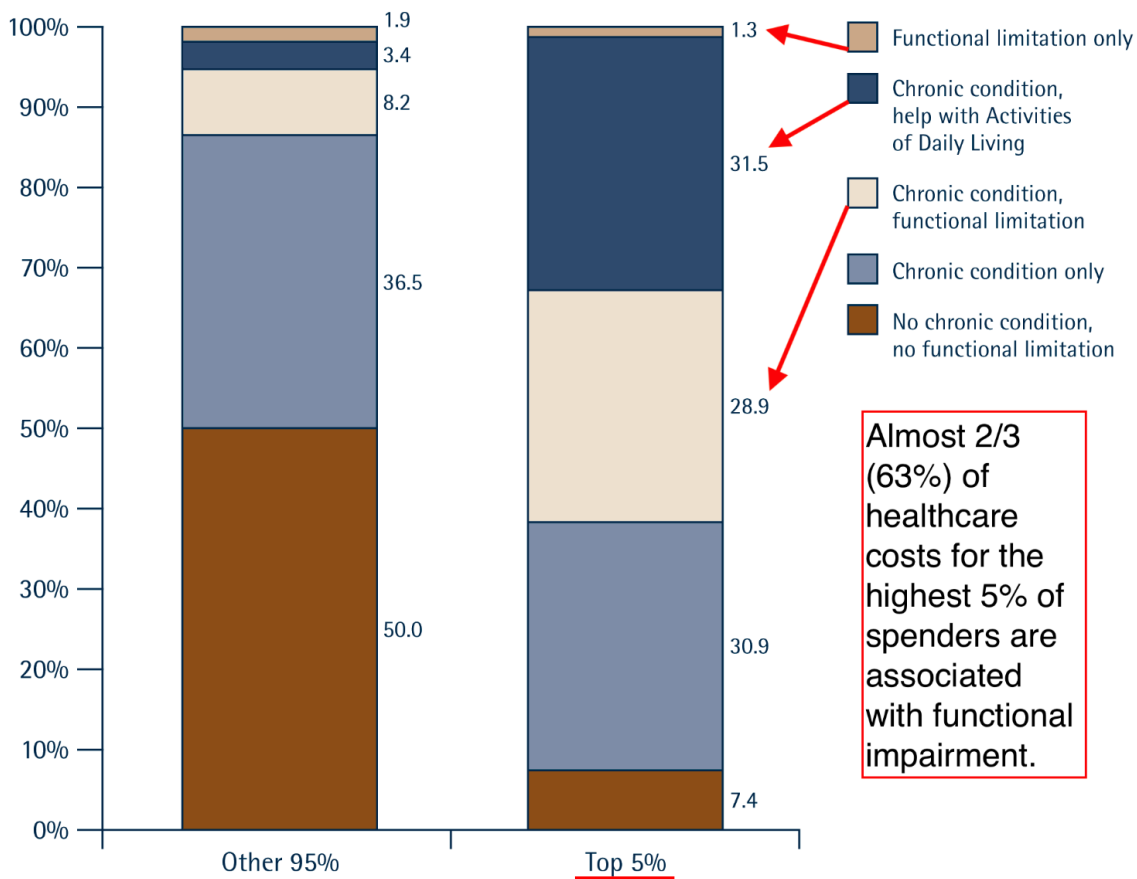


NIHCM Foundation analysis of data from the 2014 Medical Expenditure Panel Survey.

People with functional impairment have the highest costs.

Home-based care manages functional impairment in ways that keep people out of nursing homes and hospitals.

FIGURE 5. CHRONIC CONDITIONS AND FUNCTIONAL LIMITS AMONG LOW VS. HIGH SPENDING GROUPS, 2006



Thank you for funding our legislative appropriation

Our Personal Care and Home Health Agencies are already seeing improvements in access to care.

- Increases our ability to recruit and retain caregivers.
- Allows us to accept more Medicaid patients.
- Increases our reach to underserved and rural communities.
- Care can start sooner and be more consistent with a more stable and larger caregiver workforce.

Thank you for funding our legislative appropriation

Patient A:

- Born 16 weeks early, 8 min of CPR, swelling and scarring in lungs, 24/7 ventilator.
- Spent over 1,200 days in the NICU, sent home with Home Health Care.

Patient B:

- 25 years old receives over 8 hours of Home Health Care per night for over 20 years.
- Works full time job and are currently in school full time for a teaching degree.

Thank you for funding our legislative appropriation

Home care vs Hospital care:

- American Academy of Pediatrics found the patients with Home Care are in the NICU 18 days less than the patients without access to Home Care*.
- NICU average cost per day is $\$6,000 \times 18 = \$108,000$.
- Home care average cost per day $\$400 \times 18 = \$7,200$.
- $\$400/\text{day}$ vs $\$6,000/\text{day}$ or $\$12,000/\text{month}$ vs $\$180,000/\text{month}$.

*Home Health Care Availability and Discharge Delays in Children With Medical Complexity Pediatrics January 2019, VOLUME 143 / ISSUE 1; Maynard, Eric Christensen, Rhonda Cady, Abraham Jacob, Yves Ouellette, Heather Podgorski, Brenda Schiltz, Scott Schwantes, William Wheeler

UAHC/UHPCO are Driving Innovation

Falls Prevention Alliance with Senator Iwamoto

- Statewide grant to connect data on non-transport EMS calls.
- NIH grant on non-transport EMS calls.
- Helping the state reduce costs by identifying fallers before injury.

Home Health Order Hub

- Connecting Physicians with Home Health Agencies to speed delivery of care.
- Reduces rehospitalization costs.
- Reduces the system-wide burden of un-necessary claims denials.

UAHC/UHPCO are Driving Innovation

Home Health Order Hub will reduce costs to the system:

- Physician orders are required for Home Care.
- Delay in signed orders results in delayed care and delayed billing.
- One business reports they have 4.5 full-time staff dedicated to unsigned Doctors' orders.
- 9,300 hours per year dedicated to unsigned Doctors' orders.
- This costs their business over \$200,000 per year.

UAHC/UHPCO are Driving Innovation

Pharmacy Cost Management and Opiate Reduction:

- We help patients coordinate with primary care providers, health plans, pharmacies and caregivers to ensure compliance.
- Nurses and therapists are in the home, extending the reach of physicians.
- We have far more time to train patients about their medicine, working towards improved compliance.
- Physical Therapy helps control pain with less pharmaceuticals.

Home Based
Care is
certain to
grow.

We are more efficient at
caring for high acuity
patients, so the system will
transition more and more
patients towards care in the
home.